

# Professional Services

*Delivering Visibility, Accountability and Control  
Through value added partnerships*



## Professional Services

Many great initiatives never reach their full potential. The initiatives fail to meet their stakeholder expectations, return on investment targets, and more importantly, the expectations for customer impact. Common pitfalls include:

- flawed design of strategies
- inadequate risk management and mitigation plans
- competing or misaligned initiatives
- inability to facilitate and manage the project

Often the source of these missed opportunities is a lack of experience and an inability to remain focused on the objectives while balancing the ongoing needs of the business.

The opportunity is to leverage proven methods and experience by partnering with experts that are committed to your success and are focused on delivering the benefits your performance program intends.

By utilizing ASIL, Inc.'s proven methodologies and experience you enable your organization with effective and efficient results; including a transfer of knowledge that develops the skills and confidence your team requires to address future opportunities.

## Competitive Advantage

By employing ASIL, Inc.'s Professional Services team, you gain the benefit of experienced and focused partners, backed by the power of the MAX Partnering™ software suite, that are committed to delivering the objectives you intend.

ASIL, Inc.'s Professional Services team promises to deliver visibility, accountability and control by implementing a program design that includes:

- A detailed proven framework that facilitates decision making and confidence.
- A flexible engagement model that encourages the transfer of knowledge and skills to your organization for future use.
- A diverse partner network that leverages experts in core processes to ensure you always get the best in a given area of focus.

The outcome is skills, competencies and experience delivering the results you intend. The result is more time to manage your business.

## Benefits

Professional experienced consultants partnering with your team for knowledge and skill transfer.

A proven implementation framework that facilitates appropriate decision making while identifying and mitigating potential risks.

Access to a diverse partner network bringing the unique capabilities your initiative requires wherever you are.

Significant reduction in the time required to implement your initiative.

Ability to leverage learned best practices and pitfalls from knowledgeable "early adopters" of various strategic initiatives.

Increased trust and confidence that your initiative will be delivered on-time and on-budget by leveraging our experiences on comparable initiatives.

Our consultants leverage the Max Partnering™ software suite during the consulting engagement which delivers:

- Visibility and mitigation of risk exposure by leveraging the capabilities embedded in the Max Partnering™ software.
- Control through an automated performance management engine allows you to establish performance criteria and tolerance limits that drive visibility, accountability and controls.
- Accountability through the e-mail delivery of action items with reminders when coming due and overdue.

### Value Added Services:

**The team of ASIL, Inc. professionals can develop, facilitate and manage the following areas which are sure to make a difference in meeting your performance objectives:**

**Vision, Strategy and Goal Development:** Develop a clear compelling vision of the intended outcome. Assess and select appropriate strategies to move ahead. Design specific, measurable, attainable, realistic and time based goals and assign accountabilities and milestones.

**Process Flowcharting:** Detail the entire process map for a given function, identifying and recording key process steps, and documenting key performance indicators and desired performance levels.

**Performance Scorecard Management:** Define and weight criteria to be measured, identify goals-objectives-KPIs, establish performance thresholds and targets, track performance and scorecard performance with the ability to trend ongoing levels and employ a closed loop corrective action management process.

**Assessment Management:** Plan event driven or time based assessment schedules, budget and report assessment costs and assign assessment resources. Communicate and schedule assessment activities with internal or external functions, perform assessments including document findings and observations. Assign corrective action requirements and utilize schedule reports and spotlight reports to track activities and results.

**Corrective Action Resolution:** Develop and implement a closed loop corrective action process which can automatically assigned corrective action requests using predetermined performance criteria, or via event driven activity, or as part of an overall strategy to elevate performance to new levels of value.

### Value Added Services (cont)

**Stakeholder Assessments and Alignment:** Identify the key stakeholders able to promote your program to success, assess their current levels of support, determine required levels and orchestrate alignment of required support.

**Risk Mitigation and Management:** Throughout the program implementation we will identify apparent risks, categorize and weight those risks, and will propose mitigation strategies to reduce any inherent exposure.

**Communication Planning:** Create corrective actions requests automatically using predetermined performance criteria, or via event driven activity, or as part of an overall strategy to elevate performance to new levels of value. Assign ownership and accountabilities and utilize a single corrective action management interface to view status, manage resources and manage results.

**Provider Selection:** If your performance initiative requires the sourcing of external services then we can help. Our professionals, using secure proven web technologies built in the Max Partnering™ and Max Interact™ Software, will partner with your Supplier Management personnel to develop selection criteria, potential service providers, and will manage the RFI, RFP, RFQ and BAFO processes to find you the best possible solution to your service provider needs.

**Business Intelligence and Visibility:** Develop specialized heat map and detailed reporting using a configurable reporting tool that provides customized views into the areas critical to your performance improvement initiative.

### Our commitment

Our team is committed to you achieving your objectives. We offer flexible, tailored and cost effective solutions that are sure to fit your needs.

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